Keys :
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--2--   TARGET PRODUCT: QuickBooks Enterprise, © 6.0, Intuit, Inc.

-- 1 --   -- 2 --

14   Vendor Responses: vendors have several possible reposes when they answered the RFI questionnaire:

Y	This requirement is provided by the product "out of the box".
N	The product cannot meet this need under any circumstances.
R	This report can be generated, but only in a Report Writer.
T	This requirement can be met by a third party add-in or third party product.
A	This requirement can be met by adding a field to the application.
F	This requirement can be met by a future release of the core business management applications.
C	This requirement can be met by the use of a Customization Manager application.
M	This requirement can be met, but only if the product is modified.

General Ledger

Chart of Accounts	GP	QB
Copy Chart of Accounts to New:		
Department	Y	N
Profit Center	Y	N
G/L Account Code Supports:		
Allocation Accounts	Y	N
Inter-Company Accounts	Y	N
Event/Project Costing Accounts	Y	N
Statistical Accounts	Y	N
Define Separately Major Structures for:		
Operating Units	Y	N
Allocation Account Processing:		
Single Allocation	Y	N
Percentage Allocation	Y	N
Dollar Allocation	Y	N
Forces Zero Ending Balance	Y	N
Allocation Formulas Based Upon:		
G/L Financial Accounts	Y	N
Statistical Accounts	Y	N
Supports Amortization Tracking Routine:		
Maintains Separate Files for Each Item	Y	N
Print Tables of Expenses for Each Item	Y	N
Post Expenses Automatically Each Period	Y	N
Supports Prepaid Expense Tracking Routine:		
Maintains Separate Files for Each Item	Y	N
Print Table of Expenses for Each Item	Y	N
Post Expenses Automatically Each Period	Y	N

Transaction Processing		
Holds Invalid Sub-Module Batch in G/L as Unposted	Y	N
Supports Unlimited Note Fields for:		
Batch Header Record	Y	N
Attach Supporting Documents to Journal Entry:		
Single Document	Y	N
Multiple Documents	Y	N
Launch/View Document Automatically	Y	N
Distribute Costs by User Defined Formulas	Y	N
Validates Posting Date	Y	N

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	-- 1 --	-- 2 --
Corrects Transactions in Posted Batches by:		
Copy to New Batch for Manual Adjustment	Y	N
Month and Year End Closing		
Final Period Dedicated to Closing	Y	N
Close Each Module Separately	Y	N
Post to General Ledger:		
In Summary	Y	N
Control Reports		
Drill Down to Original Transaction:		
Displays Offsetting Entry or Entries	Y	N
Financial Statements		
Financial Snapshots:		
User Defined Financial Snapshots	Y	R
Create Multiple User Specific Snapshots	Y	R
Accounts Payable		
Vendor Master File		
Automatically Assigns New Vendor Number	Y	N
Change Vendor ID Number:		
Mass Change Vendor ID Numbers	Y	N
Vendor Master File Supports:		
Multiple Order-From Contacts	Y	N
Multiple Ship-From Contacts	Y	N
Multiple Pay-to Contacts	Y	N
Multiple Default Expense Accounts	Y	N
User Defined Blanket Payment Terms:		
Tax Rate	Y	N
User Defined Individual Payment Terms:		
Tax Rate	Y	N
Purchasing Controls		
Purchase Order Types Supported:		
Firm Planned	Y	N
Hold	Y	N
Canceled	Y	N
Supports Landed Cost Tracking	Y	N
Supports Internal Requisition System	Y	N
Outsourced Manufacturing Orders	Y	N
Blanket Orders	Y	N
Copy Existing/Past Purchase Orders	Y	N
Supports Proforma/RFQ Orders	Y	N
Conversion of Proforma/RFQ Order	Y	N
Displays Purchase Order Status for:		
System Generated Orders Awaiting Action	Y	N
Manual Requisitions Awaiting Action	Y	N
Orders Approved	Y	N
Orders Rejected	Y	N
Automatically Displays Item Status Information:		
Last Price by Location	Y	R
Minimum Safety Stock	Y	A
Maximum Stock Limit Quantity	Y	A
Economic Order Quantity by Location	Y	A
Systems Calculates Suggested Order by Location	Y	N
System Calculates Order By Date	Y	N
Automatically Displays Vendor/Item Information:		
Primary Vendor	Y	N

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	-- 1 --	-- 2 --
Requested or Normal Reorder Quantity	Y	N
Minimum Order Quantity	Y	N
Automatically Toggle to Alternate Vendor(s)	Y	N
Multiple Ship to on Same Order	Y	N
Multiple Ship to for Same Item	Y	N
Multiple Delivery Dates on Same Order	Y	N
Multiple Delivery Dates for the Same Item	Y	N
Multiple Purchase Addresses	Y	N
Indicate Preferred Manufacturer	Y	N
Purchase Discounts Supported:		
Total Order Dollar Discount	Y	N
Annual Item Volume Contract	Y	R
Unit of Measure Conversion	Y	N
Listing of Alternate Items/Vendors	Y	N
Prevents Alteration of Unit Cost	Y	N
Restricts Orders From Specified Vendors	Y	N
Print Required By Date Per Line Item	Y	A
Assign Job Number for Entire Purchase Order	Y	N
Purchase Order Change Mechanism:		
Tracks Original PO and all Changes	Y	N
Segregate Open PO Items by Status Code:		
Expected Arrival Date Exceeded	Y	R
O/S/D Status	Y	N
Tracking System Functions Supported:		
Supports Unlimited Notes Field	Y	N
Set Tolerance for Quantity Ordered/Received	Y	N
Automatically Reports Discrepancies	Y	R
Automatic Tracking of Vendor Performance	Y	N
Create Material Requisitions for Internal Transfer	Y	N

Data Input

Automatic Processing of Accrued Expenses	Y	N
Assigns Voucher Numbers Automatically	Y	N
Override Invoice Date as Posting Date	Y	N
Input Job/Project Costing Details:		
Phase Number	Y	N
Input Descriptions for Jobs/Projects	Y	N
Prorate Freight Charges:		
Prorate to Each Item	Y	N
Schedule Invoice Payment Over Time	Y	N

Payables Analysis

Supports Offsetting Entries Between A/P and A/R	Y	N
Aging Based Upon Discount Date	Y	R
Aging Based Upon Period End Date	Y	R
Payment Date Based on User Defined Payment Cycle	Y	N
Part Pay Invoice for Partial Receipt	Y	N
Screen Review of Invoices Which Are Due:		
By Voucher	Y	N
Suspend Recurring Payments	Y	N
Automatic Recalculation of Payment Schedule:		
Exclusion of Specified Invoices	Y	N
Select Specific Vendors	Y	N
Assign Payment Priority by Vendor	Y	N
Put Vendor on Hold	Y	N
Supports Approval Prior to Check Printing	Y	N

Check Writing

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	-- 1 --	-- 2 --
Check Formats Supported:		
MICR	Y	T
EDI	Y	T
Check Register Before Printing	Y	N
Control Reports		
Vendor Master Changes	Y	N
Financial Reports		
Receiving Report:		
Actual Receipts Sorted by Receipt Type	Y	N
Open Purchase Orders Sorted by:		
Buyer	Y	N
Inventory Item	Y	R
Backordered Sales Orders	Y	N
Production Work Order	Y	N
Unvouchered Receipts Sorted by:		
Vendor	Y	N
Cash Requirements Report:		
Print Total Discounts Available	Y	N
Purchase Journal Sorting:		
General Ledger Code	Y	R
Purchase Comparisons:		
Previous Period Versus Budget	Y	N
Year to Date Versus Budget	Y	N
Discounts Lost	Y	R
Discounts Earned	Y	R
O/S/D Exception Reporting Sorted by:		
Item	Y	N
Vendor	Y	N
Purchase Price Variance Analysis by:		
Vendor	Y	N
Inventory Item	Y	N
Statistical History Reports:		
Summaries Cut Across Multiple Years	Y	R
Purchase Orders Written	Y	R
Production Work Order Purchase Orders	Y	T
Invoices Paid on Time	Y	R
Invoices Paid Late	Y	R
Accounts Receivable		
Customer Master File		
Divisional Accounts Receivable	Y	N
Balance Forward Customers	Y	N
Automatically Assigns New Account Number	Y	N
Change Customer ID Number:		
Mass Change Customer ID Numbers	Y	N
Supports Order By, Ship to, Paid by Addresses	Y	N
Tracks Specific COD Terms	Y	N
Record Delivery/Handling Instructions	Y	A
Assign Freight Carrier:		
Separate Freight Carrier per Ship to Address	Y	N
Stores UPS Zone Code	Y	A
Ship Complete Only Notation	Y	A
Item Substitution Notation	Y	N
Default Revenue Code	Y	N
Supports Credit Limit/Hold Functions:		
Credit Alert Report Generated Automatically	Y	N

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	-- 1 --	-- 2 --
New Orders Blocked Automatically	Y	N
Quick Payment Review:		
Average Collection Period	Y	R
Supports Multiple Contacts Simultaneously for:		
Order By Address	Y	N
Pay From Address	Y	N
Collections Representative	Y	A
Statement Options	Y	N
Assign Statement Printing Cycle Options	Y	N
Statement Includes/Excludes Closed Transactions	Y	N
Customer Contact Manager:		
Unlimited Notes by Date and User	Y	T
Call Back Scheduling	Y	T
Store all Applicable Documents	Y	T
Customer Relationship Management		
Supports Access via:		
Wireless Device	Y	T
Web Based Application	Y	T
CRM Functionality:		
Customer Contacts	Y	T
Customer Account Management	Y	T
Time Management / Calendars	Y	T
Contract Management	Y	T
Pipeline Analysis	Y	T
Sales Force Management	Y	T
Customer Support	Y	T
Sales Expense Reporting	Y	N
Remote CRM Users Access Options:		
Data Synchronization	Y	T
Web Browser Access	Y	T
Hand-Held Devices	Y	T
Integrates with CRM Packages:		
Vendor Provided CRM Package	Y	N
Invoicing		
Automatic User Defined Invoice Numbering	Y	N
Assign Posting Date/Period vs. Invoice Date	Y	N
Supports Partial/Extended Payment Schedule:		
Entire Invoice	Y	N
Overdue Account Flag	Y	N
Line Item Credit to Multiple G/L Accounts	Y	N
Credit Cost of Goods Sold by:		
Line Item	Y	N
User Override	Y	N
Supports Financing Plans	Y	N
Posts Principle and Interest Automatically	Y	N
Cash Receipts		
Default Bank Account Assigned in Customer Master	Y	N
Supports Automatic Bank Debit	Y	N
Credits Payments to O/S Finance Charges:		
User Can Override	Y	N
Supports Variable Payment Terms:		
Time Based	Y	N
Write Off Small Amounts Automatically:		
User Defined Dollar Threshold	Y	N
Automatic Charge for Returned Checks	Y	N

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	-- 1 --	-- 2 --
Automatic Notation of Bad Checks	Y	N
User Defined Purge of Paid Invoices	Y	N
Debt Collection		
Specific Debt Collection Program	Y	N
Debt Collection Program Includes:		
Automatic Trigger and Transfer	Y	N
Route to Predefined Collections Agent	Y	N
Contact Manager Functions	Y	N
Aging Schedule Sorted by Collections Representative	Y	A
Holds Invoices Which Are in Dispute	Y	N
Credit Exception Reporting and Analysis	Y	R
Automatic Calculation of Late Fees	Y	N
Compounding of Finance Charges	Y	N
Control Reports		
Customer Master Changes	Y	N
Financial Reports		
Sales Analysis by:		
Region	Y	A
Department	Y	A
Store	Y	A
Gross Profit Analysis by:		
Region	Y	A
Department	Y	A
Store	Y	A
Cash Flow Forecast:		
By Discount Date	Y	R
By Average Payment Date	Y	R
Prints COD Tags and Labels	Y	N
Payroll		
Employee Files		
Basic Employee Information:		
Job Class	Y	A
Date of Review	Y	A
Automatic Assignment of Employee Number	Y	N
Pay Periods Supported:		
10 Pay Periods Per Year	Y	N
13 Pay Periods Per Year	Y	N
Automatically Applies Scheduled Raises	Y	N
Assigns Default Expense Distribution:		
Multiple Cost Accounts	Y	N
Fixed Dollar Distribution	Y	N
Supports Local Union Benefit Reporting	Y	A
Supports Calculation of Employer Contribution	Y	R
Deduction Features Supported:		
Automatically Applies Remainder	Y	N
Deduction Limit Management:		
Set Minimum Fixed Dollar Earning	Y	N
Set Deduction Limits	Y	N
Set Deduction Minimums	Y	N
Carries Over to New Year:		
Sets Limits on Time Carried Forward	Y	N
Automatically Offsets Sick Pay Received/Accrued	Y	N
Prevents Accrual During Unpaid Leave	Y	N
Accrues and Tracks Other Paid Leave	Y	N
Calculates Termination Pay Automatically	Y	N

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	-- 1 --	-- 2 --
Human Resource Management		
Payroll Benefits Administration	Y	N
Candidate Tracking	Y	N
Employee Tracking	Y	T
Time and Attendance Administration	Y	N
Job Performance Tracking	Y	T
Training Administration	Y	T
Internal Class/Training Tracking and Scheduling	Y	T
Educational Proficiency Tracking	Y	T
COBRA Administration	Y	T
Employee Health and Safety	Y	T
Employee and Labor Relations	Y	T
Self-Service Functions:		
Information Kiosks	Y	N
Inter/Intranet	Y	N
Wireless Devices	Y	N
Internet Functions Supported:		
Benefit Scheduling	Y	T
Vacation Planning	Y	T
Document Scanning and Display	Y	T
Imaging/Employee Photos	Y	T
Alert and Notification System	Y	T
Tracks Property Assigned to Employees	Y	T
Supports Ad-Hoc Queries	Y	T
Supports User Defined Employee H/R Fields	Y	T
Customizable	Y	T
Canadian Payroll Processing		
Supports Registered Retirement Programs	Y	N
Vendor Provided Canadian Tax Tables:		
Federal Income Tax	Y	N
Quebec Income Tax	Y	N
CPP	Y	N
QPP	Y	N
E1	Y	N
Ontario Employee Health Tax	Y	N
Quebec Health Insurance	Y	N
Canadian Payroll Reporting:		
Prints T4's	Y	N
Prints T4A's	Y	N
Prints Releve1's	Y	N
Remittance Report	Y	N
Record of Employment	Y	N
Receiver General Summary Report	Y	N
RSP Contributions Report	Y	N
Data Input and Cost Distribution		
Internet Data Input Functions:		
Time Entry	Y	N
Job/Project Details	Y	N
Time Sheet Approval	Y	N
Pay Rate Based on Work Performed	Y	N
Automatic Processing of Temporary Upgrade	Y	N
Pays Shift Differentials Automatically	Y	N
System Prepared Worksheet	Y	R
Supports Military Time	Y	N
Retain Hours Worked from Previous Week	Y	N

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	-- 1 --	-- 2 --
Checks User Defined Tolerances	Y	N
Assigns Cost to Multiple Destinations:		
Work Orders	Y	N
Assigns Employer Taxes to Multiple Destinations	Y	N
Distribute Payroll Cost on a Percentage Basis	Y	N
Payroll Check Writing		
Print Checks by:		
Department	Y	N
Pay Frequency	Y	N
Prints Exception List for all Pay Rate Changes	Y	N
Supports Approval Process Prior to Printing	Y	N
Financial Reports		
Departmental Payroll Report	Y	N
Other Payroll Reports:		
Vacation Pay Report	Y	R
Sick Pay Report	Y	R
Employee Termination Report	Y	R
Job Cost Report	Y	R
User Defined W2	Y	N
Union Reporting:		
Employee Membership Roster	Y	R
Employee Contribution Deductions	Y	R
Employer Obligations	Y	R
Minority Hiring Report	Y	R
Certified Payroll Report	Y	R
Vacation and Sick Leave Analysis	Y	N
Detailed Vacation Planning Charts	Y	N
Attendance Record	Y	R
Inventory		
Inventory Master File		
Item Status Code:		
Obsolete	Y	N
Planning	Y	N
Item File Supports Item Picture	Y	N
Supports Lot Tracking	Y	N
Identify Customer(s) from Serial/Lot Number	Y	R
Shipping Weight	Y	A
Supports Shelf Life Tracking	Y	N
Cycle Count Code	Y	A
ABC Code	Y	A
Movement Class	Y	A
Manages Customer Owned Inventory:		
Maintain Customer Lists and Ship-to Addresses	Y	N
Inventory Costing Method:		
LIFO	Y	N
FIFO	Y	N
Standard Cost	Y	N
Weighted Average	Y	N
Normal Vendor:		
Converts Item Number to Vendor Number	Y	N
Last Purchase Date	Y	R
Last Unit Cost	Y	R
Alternate Vendors	Y	N
Copy Vendor Information for New Items	Y	N
Sales Tax Rate	Y	N

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	-- 1 --	-- 2 --
Excise Tax Rate	Y	A
Pricing Conventions:		
Percentage of Average Cost	Y	N
Percentage of Standard Cost	Y	N
Item Volume Discount	Y	N
Other Customer Contract Options:		
Maintain Multiple Contracts Per Customer	Y	N
Copy Existing Rate Table	Y	N
Reorder Conventions:		
Automatic	Y	T
Minimum Stock Level	Y	T
Maximum Stock Level	Y	T
Normal Reorder Quantity	Y	T
Define Commission Rate	Y	N
Define Commission Types:		
Define for Each Item	Y	N
Prevents Unauthorized Alteration of Records	Y	T

Inventory Control/Assembly Systems

	-- 1 --	-- 2 --
Supports Multiple Warehouses	Y	N
Multiple Stocking Locations in Same Warehouse	Y	N
Central Warehouse Feeds Satellite Locations	Y	N
Supports Bin Locations	Y	N
Multiple Bin Locations for Same Item	Y	N
Multiple Units of Measure for Same Item	Y	N
Supports Kits/Bill of Materials:		
Unlimited Level Bill of Materials	Y	N
Calculates Yield for Whole Bill	Y	N
Calculates Yield for Individual Components	Y	N
Mass Change all Product Structures	Y	N
Mass Delete all Product Structures	Y	N
Bill of Materials Includes:		
Scrap Factors	Y	N
Shrinkage	Y	N
Maintains Detailed Costs at Component Level	Y	N
Copy Existing BOM to New Bill of Materials:		
Copy Specific Sub-Assemblies	Y	N
Supports Template Bills of Materials	Y	N
Mass Replace Component	Y	N
Supports Phantom Bills for What If Analysis	Y	N
Supports Work Orders for Light Assembly	Y	N
Supports Sub Assembly Tracking and Assembly	Y	T
Work Orders Created Automatically	Y	T
Supports Work Order Job Costing	Y	T
Assigns Required Completion Dates for Work Orders	Y	T
Supports Low Level Assembly Planning:		
Demand Forecasting	Y	T
Material/Sub Assembly Review Based on Forecast	Y	T
Purchase Order Creation Based on Forecast	Y	T
Creation of Assembly Schedules	Y	N
Assembly Schedule Review and Modification	Y	N
Supports Off-Site Process Control Functions:		
Create Work Order for Off-Site Processing	Y	N
Track Item While Off-Site	Y	T
Place Back into Stock With Same ID	Y	T
Place Back into Stock With New ID	Y	T

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	-- 1 --	-- 2 --
Add Off-Site Cost to Item Cost	Y	T
Supports Rework/Repair Operations:		
Create Work Order for Rework/Repair	Y	T
Schedule and Track Rework/Repair	Y	T
Supports Warehouse Transfers:		
Supports Menu Functions for Transfers	Y	N
Creates Internal Shipping Documents	Y	N
Tracks Items While Being Transferred	Y	N
Adjusts Order Entry Availability During Transfer	Y	N
Hazardous Materials Controls:		
Check Box Identifies as Hazardous	Y	A

Data Input and Cost Distribution

Price Change Conventions:		
Automatic as Costs Change	Y	N
Product Line	Y	N
Set Effective Date for Price Changes	Y	N
Set Contract Dates for Specific Customers	Y	N
Suggests Stocking Levels	Y	N
Automatic Ordering	Y	N
Supports Bar Code Readers	Y	N
Freezes Inventory While Taking a Physical Count	Y	N

Receiving Activities

Supports Receiving Activities for:		
Office Supplies	Y	N
Fixed Assets	Y	N
Off-Site Processing Operations	Y	N
Sub Assemblies to be Placed into Stock	Y	N
Finished Goods to be Place into Stock	Y	N
Transfers From Another Warehouse	Y	N
Customer Returns (to be Resold)	Y	N
Customer Returns (to be Repaired)	Y	N
Customer Returns (to be Scrapped)	Y	N
Returns From Jobs/Work Orders	Y	N
Displays Special Instructions	Y	N
Supports Input During Receipt:		
Manufacturer's Lot Numbers	Y	N
Manufacturer's Serial Numbers	Y	N
User's Lot Numbers	Y	N
Unit of Measure Conversions:		
Purchase to Stocking	Y	N
Stocking to Selling	Y	N
Updates Purchase Order System:		
Batch Processing	Y	N
Updates Inventory Control System:		
Batch Processing	Y	N
Supports Reject Reason File	Y	N
Unlimited Note Field to Explain Material Rejections	Y	N
Note Items Backordered	Y	N
Separate Stock Return Function	Y	N
Supports RMA (Return Material Authorization):		
Receipts From Suppliers	Y	N
Shipments to Customers	Y	N
RMA Functions Supported:		
Auto Assign RMA Number	Y	N
Assign Reason Codes for Returns	Y	N

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	-- 1 --	-- 2 --
Create Automatic Reshipment Order if Required	Y	N
Reshipment Order Tied to RMA Number	Y	N
Create Automatic Repair Work Order	Y	N
Repair Work Order Tied to RMA Number	Y	N
Assign Priority for Exchange Shipments	Y	N
Automatically Interfaces with:		
Shipper Warranty Information	Y	N
Manufacturer WArranty Information	Y	N
Stock Return Creates Automatic Debit Transaction	Y	N
Receives Material Subject to Inspection	Y	N
Supports Material Sampling/Testing	Y	N
O/S/D Routine	Y	N
Close Open Purchase Orders Within Tolerances	Y	N
Stop Payment on Purchase	Y	N
Automatic Shipping Orders for Back Ordered Items	Y	N

Shipping/Withdrawal Activities

	-- 1 --	-- 2 --
Supports Inventory Withdrawal Functions for:		
Internal Requisitions	Y	N
Warranty Reshipment to Customers	Y	N
Warranty Returns to Suppliers	Y	N
Job/Project Withdrawals	Y	N
Work Order Withdrawals	Y	N
Specifies Serial Number Items to be Shipped	Y	N
Prints Items to be Shipped on Long Term Contracts	Y	N
Calculates Shipping Weight	Y	N
Prints Shipping/Withdrawal Documents:		
Shipping Labels	Y	N

Financial Reports

	-- 1 --	-- 2 --
On-Line Query Functions:		
By Warehouse	Y	N
By Stockroom Within a Warehouse	Y	N
Open Work Order Details	Y	T
Quantity on PO Reserved/Unrestricted	Y	N
Tracks Items Sent for Outside Repair	Y	N
Quick Item Snapshot:		
Last Sales/Work Order Date	Y	R
Last Sales/Work Order Quantity	Y	R
Average Cost	Y	R
Inventory Activity Report:		
By Product Class	Y	N
Quantity Manufactured	Y	N
Quantity Used	Y	N
Quantity Rejected	Y	N
ABC Analysis	Y	R
Bill of Materials Reports:		
Indented	Y	N
Where Used Report:		
Component	Y	N
O/S/D Report	Y	N
Late Shipment Report	Y	R
Customer Contract History Report	Y	R
Identify Problem Sales Orders and Invoices	Y	R
Tracks Profits by Salesperson	Y	R
Provides Sales Projections	Y	R
Rank Inventory by Volume or Profitability	Y	R

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	-- 1 --	-- 2 --
Inventory Analysis:		
Turnover	Y	R
Stock out Only	Y	R
Excessive Inventory	Y	R
User Defined	Y	R
Job/Project Costing		
Job Initiation		
Supports Job/Project Types for:		
Legal	Y	N
Job Types Supported:		
Standard Job With Work in Process	Y	N
Multi-Year Project (No WIP)	Y	N
Multi-Year Project (With WIP)	Y	N
Job Definition File Contains:		
Manager	Y	A
Multiple Other Job Related Personnel	Y	N
Billing Formats Supported:		
Mixed Fixed Fee / Time & Expense	Y	N
Contingent Fees	Y	N
Instalment Billing	Y	N
Recurring Transactions	Y	N
Bill to Functions Supported:		
Separate Work for and Bill to Addresses	Y	N
Bill to Related Client Number	Y	N
Bill to Unrelated Third Party	Y	N
Single Bill to for Multiple Client Sites	Y	N
Master Labor and Material File	Y	N
Update Template With Current Costs	Y	N
User Defined Line Item Cost Detail:		
Phase Category	Y	N
Other	Y	N
Segregates and Identifies Subcontractors	Y	R
Tracks Start/End Dates for:		
Phase	Y	N
Sub-Phase/Activity	Y	N
Tracks Costs for:		
Indirect Labor	Y	N
Indirect Material	Y	N
Direct Administrative Costs	Y	N
General Overhead Costs	Y	N
Non-Billable/Non-Productive Costs	Y	N
User Defined Cost Categories	Y	N
Data Input and Cost Distribution		
Supports Terminals in the Field	Y	T
Data Input Method:		
Both	Y	N
Supports Remote Data Entry via:		
Web Based Desktop Application	Y	N
Supports Remote Off-line Data Entry and Update	Y	N
Remote Device Capabilities:		
Time Entry	Y	N
Expense Entry	Y	N
Commits Inventory Based on Job Estimates:		
Time-Phased Material Commitment	Y	N
Profit/Loss Recognized at User Discretion	Y	N

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	-- 1 --	-- 2 --
User Defined Overhead Allocation	Y	N
User Defined Labor Burden:		
Percentage of Direct Labor Cost	Y	N
Percentage of Total Labor Cost (Fringes)	Y	N
Cost per Labor Hour	Y	N
User Defined Equipment Costing:		
Assign Equipment to Job	Y	N
Allocate Standard Cost per Operating Hour	Y	N
Imports Payroll Taxes Automatically	Y	N
Job Control		
Supports Change Orders	Y	N
User Defined Notation File	Y	N
Displays Outstanding Purchase Orders	Y	N
Cost Analysis and Reports		
Detailed Material Consumption Report	Y	N
Overtime Analysis	Y	R
Analysis of Productive Versus Non-Productive Labor	Y	N
Analysis of Support Labor	Y	N
Supports Profit Analysis by:		
Client	Y	R
Detailed Equipment Analysis:		
Cost Analysis	Y	N
Detailed Subcontractor Analysis	Y	N
Overhead Analysis	Y	N
Detailed Cost by Phase and Category	Y	N
Automatic Notification of Cost Overruns	Y	N
Detailed Listing of Material Consumed	Y	N
Variance Analysis	Y	N
Work in Process Report	Y	N
Job Invoicing and Accounts Receivable		
Pre Billing Edit Routines:		
Mark Engagement as Non-Billable (Temporary)	Y	N
Mark Engagement as Complete / Ready for Billing	Y	N
Mark Task as Complete / Ready for Billing	Y	N
Adjustment of Line Item	Y	N
Partial Billing of Line Item	Y	N
Summary Adjustment of Entire Job	Y	N
Group Small Expenses into Single Category	Y	N
Apply Retainer to Invoice/Engagement	Y	N
Modify/Select Another Invoice Format	Y	N
Percentage Completion Contracts:		
Each Phase	Y	N
Each Sub Phase	Y	N
Material Pricing Based Upon:		
Contract Pricing Defined in Inventory Control	Y	N
Contract Pricing Defined in Job/Project Module	Y	N
Labor Pricing Based Upon:		
Actual Cost Plus Markup Percentage	Y	N
Supports Multiple Rates Per Employee	Y	N
Labor Rates Defined in Job/Project Module	Y	N
Retainage Withheld Automatically	Y	N
Includes Retainage in Final Invoice	Y	N
Tracks Payment History	Y	N

Fixed Assets
  Equipment Files

Keys :
--1--   BASE PRODUCT: Microsoft Dynamcis GP, © 9.0, Microsoft Business Solutions
--2--   TARGET PRODUCT: QuickBooks Enterprise, © 6.0, Intuit, Inc.

	-- 1 --	-- 2 --
Identifies Current User	Y	A
Supports Equipment Leasing:		
Tracks Individual Lease Contracts	Y	N
Tracks Leases From Within Fixed Assets	Y	N
Prepares Property Tax Reports	Y	R
Tracks Status of Capital Projects	Y	N
Default Distribution:		
Department	Y	N
Calculates Simultaneous Depreciation:		
Management Accounting	Y	N
Stockholder Accounting	Y	N

Cost Calculation and Distribution

	-- 1 --	-- 2 --
Automatic Transfer of Depreciation:		
To Departments	Y	N
Recaptures Investment Tax Credit	Y	N
Transfers Assets to Other Departments	Y	N
Recalculates Depreciation Based on Major Repairs	Y	N
Supports Fleet/Equipment Control:		
Vehicle/Equipment ID Number	Y	A
Vehicle Type	Y	A
Current Location	Y	A

Order Entry

General Questions

	-- 1 --	-- 2 --
Primarily Designed for:		
Consumer Telephone Sales	Y	N
Retail Point of Sale	Y	T
Commission Based Upon:		
Invoiced Orders	Y	R
Customer Payments	Y	R
Gross Sales Revenue	Y	R
Gross Dollar Margin	Y	R
Salesperson Specific Rate	Y	R
Supports Cash Drawer	Y	T
Cash Drawer Balancing	Y	T
Calculates Change Due	Y	T
Supports Payroll Timekeeping:		
Employee Log In/Out	Y	N
Commission Calculations	Y	N
Hours Plus Commission	Y	N
Salary Plus Commission	Y	N
Supports Warranty Handling System:		
Ties Into RMA System	Y	N
Notifies Receiving Department of Return	Y	N
Create Non-Charge Replacement Sales Order	Y	N
User Designed Data Entry Screens	Y	N
Supports Bar Code Reader	Y	T

Order Receipt

	-- 1 --	-- 2 --
Supports Contact Management System	Y	T
Supports Field Sales Management	Y	N
Supports Service Management Functions:		
Maintain Service Contract Details	Y	N
Bill Monthly Service Fees Automatically	Y	N
Define Locations Being Serviced	Y	N
Define Prime Contacts at Each Location	Y	N
Maintain Equipment List Being Serviced	Y	N

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	-- 1 --	-- 2 --
Maintain Service Schedules for Equipment	Y	N
Maintain Equipment Spare Parts Lists	Y	N
Maintain Labor and Material Rates	Y	N
Maintain Standard Service Time	Y	N
Supports Service Scheduling System	Y	N
Supports Technician Work Scheduling	Y	N
Technician Vacation Scheduling, etc.	Y	N
Labor Pool Scheduling	Y	N
Supports Daily Dispatch Functions	Y	N
Dispatch/Control Multiple Service Vehicles	Y	N
Route Scheduling	Y	N
Route Balancing	Y	N
Schedules Customer Appointments	Y	N
Supports RMA Warranties	Y	N
Maintain Spare Parts Per Service Vehicle	Y	N
Track Each Service Call Separately	Y	N
Maintain Service Records for all Equipment	Y	N
Maintain Detailed Cost Records for Contract	Y	N
Billable Time Analysis	Y	N
Contract Profitability Analysis	Y	N
Service Call Types Supported:		
Regular Service	Y	N
Repair (On-Site)	Y	N
Repair (Return)	Y	N
Upgrade	Y	N
Telephone Support	Y	N
Equipment/Part Exchange	Y	N
Supports RMAs to Manufacturers/Suppliers	Y	N
EDI Commerce Options:		
Order Placement	Y	N
Internet Commerce Options:		
Business to Business Commerce	Y	T
Business to Consumer Commerce	Y	T
Real Time Interactive Order Processing	Y	T
After-the-Fact Order Processing	Y	T
Allows 24x7 Access Even if Back Office System Down	Y	T
Display General Catalogue	Y	T
Display Customer Specific Pricing	Y	T
Real Time Credit Checking	Y	T
Real Time Item Availability Checking	Y	T
Update Field Sales Orders via:		
Batch Update After-the-Fact	Y	N
On-Line Internet Access	Y	N
On-Line Intranet Access	Y	N
Customer Lookup Options Supported:		
User Defined Customer Short Name	Y	N
User Defined Item Lookup Conventions:		
Define Lookup Groups	Y	N
Define Attribute Categories	Y	N
Define Specific Attributes	Y	N
Add Additional Work Buttons	Y	N
Workbench Includes Buttons to Launch:		
Customer Pricing Tables	Y	N
Customer Special Instructions	Y	N
Assembly Configurator	Y	N

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	-- 1 --	-- 2 --
Item Availability Detailed Analysis	Y	N
Purchase Order Entry	Y	N
Supports On-the-Fly Item Configurator	Y	N
Displays Item Picture	Y	N
Creates Work Order Automatically	Y	T
Work Order Contains:		
Assembly Operations	Y	T
Bill of Materials Per Assembly Operation	Y	T
Special Customer Requirements	Y	T
Required Completion Date	Y	T
Calculates Price From Component Prices	Y	N
Calculates Price From Work Order Estimator	Y	N
Supports Multiple Classes of Sales:		
Layaway	Y	N
Automatically Transmit Quotation Electronically:		
FAX Transmission	Y	N
E-Mail Transmission	Y	N
Display and Duplicate Previous Order	Y	N
Duplicate Others Customers' Orders	Y	N
Maintains Customer Inventory Records	Y	N
Supports Special Customer Requirements	Y	N
Maintains File of Special Requirements	Y	N
Maintains Standing Orders	Y	N
Retention of Repeat Orders	Y	N
Overdue Account Flag	Y	N
Holds Order Until Credit Acceptable	Y	N
Segregates Drop Shipments by Location	Y	N
Supports Ship Complete Only Orders	Y	N
Specify Delivery Date Per Line Item	Y	N
Multiple Delivery Dates for Same Item	Y	N
Supports Staggered Shipping Dates	Y	N
Supports Rush Order Designation	Y	N
Displays Quantity Price Breaks	Y	N
Price Discounts Based on:		
Item Quantity	Y	N
Order Quantity	Y	N
Group Items Into Categories	Y	N
Displays Expected Arrival Date	Y	N
Displays Alternate Items	Y	N
Listing of Alternate Warehouse Locations	Y	N
Creates Automatic Back Orders	Y	N
FAX/EDI Purchase Order From Sales Order	Y	N
Sales Unit of Measure Conversion	Y	N
Input Cost of Sales for Non-Inventory Items	Y	N
Sales Tax Calculation Based on:		
Shipper Location	Y	N
Multiple Tax Levels Per Ship-to	Y	N

Order Tracking

	-- 1 --	-- 2 --
Displays Order Information:		
Special Requirements and Notes	Y	N
Original Promise Date	Y	N
Shipping Dates	Y	N
Back Order Information/Status	Y	N
Order Tracking Notes	Y	N
Track Open Order Status:		

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	-- 1 --	-- 2 --
Customer Purchase Order Number	Y	N
Rush Orders	Y	N
Internet Order Status Query by:		
Customers	Y	N
Sales Representatives	Y	N
Assign Date for Next Review	Y	N
Tracks Status of Back Orders	Y	N

Shipping

	-- 1 --	-- 2 --
Supports Shipping From Multiple Warehouses	Y	N
Displays Shipping Schedule by Day/Week	Y	R
Prints Pick Tickets by Required Ship Date	Y	R
Consolidates Pick Tickets by:		
Item	Y	N
Warehouse Location	Y	N
Supports Delivery Route Scheduling	Y	N
Use Bar Codes to Record Shipments	Y	T
Fills Back Orders Automatically	Y	N

Invoicing

	-- 1 --	-- 2 --
Delay Invoicing Until All Items Have Been Shipped	Y	N
Prints Customer Part Number	Y	N
Prints Multiple Line Part Descriptions	Y	N
Prints Credit Card Number and Authorization	Y	N
Applies Customer Deposit to Invoice	Y	N

Reports

	-- 1 --	-- 2 --
Daily Order Analysis:		
Returns	Y	N
Back Orders	Y	N
Canceled Orders	Y	N
Cash Receipts Analysis:		
Returns and Discounts	Y	N
Bad Checks	Y	N
Bad Credit Cards	Y	N
Backlog Report	Y	R
Customer Credit Limit Warning	Y	R
Customer Credit Limit Overrides	Y	N
Sales History Report Sorted by:		
Invoice Number	Y	R
Territory	Y	A
Warehouse	Y	N
Sales History Report Options:		
Last Twelve Months in Separate Columns	Y	R
Actual vs Budget: Salespeople	Y	N
Graphical Presentation	Y	R
Salesperson Performance Analysis:		
Commissions Earned	Y	R
Conversion Ratio	Y	N
Canceled Sales	Y	N
Summary of All Salespeople	Y	R
Comparison of Salespeople	Y	R

Budgeting

General Budgeting Module

	-- 1 --	-- 2 --
Integrates With Third Party Budgeting System	Y	N
Maintains Budget Revision History	Y	N
Supports Non-G/L Budget Groups	Y	N
Supports Budget Roll Up System	Y	N

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	-- 1 --	-- 2 --
Supports Budgeting for:		
Non-General Ledger Activities/Accounts	Y	N
Activities/Campaigns	Y	N
Capital Projects	Y	N
Supports Multiple Year Budgets	Y	N
Review Process		
Past Budgets and Results Segregated	Y	R
Construction of New Budget		
Variable Budgets	Y	R
Isolates and Compares Each Line Item	Y	R
Supports Spreadsheet Budgets:		
Vendor Provides Full Instructions	Y	N
Prepares Cash Flow Forecast	Y	R
General Questions		
Pre Sale Information		
Client Operating System:		
Windows 95	Y	N
Windows 98	Y	N
Windows NT 4.0	Y	N
Windows NT 5.0	Y	N
Server Operating System:		
MS Windows NT 4.0	Y	N
MS Windows NT 5.0	Y	N
Databases Supported:		
MS SQL Server	Y	N
MS SQL Server Enterprise Edition	Y	N
Programming Language:		
Delphi	Y	N
Object Oriented Language	Y	N
Visual Basic	Y	N
Supports Wireless Device Access:		
Personal Digital Assistant	Y	N
Supports Web-Enabled Employee Facing Applications:		
Contact Management	Y	N
Time/Expense Entry	Y	N
HR Access	Y	N
Project Management	Y	N
Order Entry	Y	N
Order Status Query	Y	N
Executive Information System	Y	N
Microsoft Compliance:		
BackOffice Logo	Y	N
Designed for Windows 95 Logo	Y	N
MAPI Compliant	Y	N
ODBC Compliant	Y	N
OLE 2/ActiveX Compliant	Y	N
Uses BizTalk Compliant XML	Y	N
Uses COM Components	Y	N
Supports Site Server Commerce Edition	Y	N
Supports Visual Basic for Applications	Y	N
Links to MAPI Compliant E-mail	Y	N
Functions Supported/Required:		
Cash Management	Y	N
Complex Consolidations/Roll Ups	Y	N
Complex Allocations	Y	N

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	-- 1 --	-- 2 --
Multi-Currency Accounting	Y	N
Multi-Lingual Accounting	Y	N
Fund Accounting	Y	N
Debt Collection	Y	N
Human Resource Management	Y	N
Supply Chain Management	Y	N
Demand Planning	Y	N
Logistics Management	Y	N
Job Costing: Manufacturing	Y	N
Customer Relationship Management	Y	N
Sales Force Management	Y	T
Customer Support Management	Y	N
Service Contract Management	Y	N
Service Dispatch	Y	N
Document/Image Management	Y	N
Workflow Management	Y	N
OLAP (On-Line Analytical Processing)	Y	N
EIS (Executive Information System)	Y	N
Manufacturing Functions Required/Supported:		
Make-to-Stock Manufacturing	Y	T
Make-to-Order Manufacturing	Y	T
Work Order Processing	Y	T
Production Scheduling	Y	T
Machine Scheduling	Y	T
Labor Scheduling	Y	T
MRPII	Y	T
ERP	Y	T
EDI Functions Supported:		
Purchase Order Placement	Y	N
Sales Order Receipt	Y	N
Sales Order Acknowledgment	Y	N
Advance Ship Notice	Y	N
Inter/Intranet Functions Supported:		
Business to Consumer Commerce	Y	T
Business to Business Commerce	Y	T
Order Acknowledgment	Y	N
Order Status Query	Y	N
Financial/Management Report Circulation	Y	N
Purchase Order Placement	Y	N
Employee Time Reporting	Y	N
Employee Access to H/R Functions	Y	N
T&E Expense Reporting	Y	N
Remote Data Entry	Y	N
Supports Multi-Currency Transactions:		
Full FASB 52 Compliance	Y	N
Accounts Receivable	Y	N
Accounts Payable	Y	N
Inventory	Y	N
General Ledger	Y	N
Supports Canadian Tax Reporting:		
Payroll	Y	N
Accounts Receivable & Billing	Y	N
Features Disk/CD	Y	N
Source Code Availability	Y	N
Vendor Newsletter	Y	N

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	-- 1 --	-- 2 --
Company Operated Bulletin Boards	Y	N
Vendor Web Site / Internet Options:		
Download Demos	Y	N
Purchase and Installation		
Purchase Options:		
Vendor Provided Financing	Y	N
Software Leasing	Y	N
ASP Provider	Y	N
ASP Options:		
Software Only	Y	N
Software, Installation and Implementation	Y	N
Training	Y	N
Data Conversion	Y	N
Hardware	Y	N
Modifications	Y	N
ASP Hosting Options:		
Reseller / Product Expert Hosted	Y	N
Third Party Hosted	Y	N
Web-Based Training	Y	N
Copy Master Files From Existing Company	Y	N
Input Customer Balances:		
Balance Forward Only	Y	N
Input Vendor Balances:		
Balance Forward Only	Y	N
Control and Audit Functions		
Password Security:		
Files	Y	N
G/L Account Numbers	Y	N
Data Input Fields	Y	N
Audit Users and Functions Accessed	Y	N
Audit All Master File Changes	Y	N
Data Entry Control Report	Y	N
Details Carried With Each Transaction:		
Batch Number	Y	N
Line Number	Y	N
Forced Audit Trail Print Prior to Posting	Y	N
Prevents Record Alteration After Posting:		
Descriptions	Y	N
Disk Storage of Audit Trail	Y	N
General Operational Questions		
Supports Unlimited Note Fields for:		
General Ledger Accounts	Y	N
Other Transactions	Y	N
File Recovery Utility	Y	N
Automatic Recovery Utility	Y	N
Transaction Rollback After Crash	Y	N
Keystroke Recording Utility	Y	N
System Integrity Check	Y	N
Hot Key Combinations	Y	N
Posting Method:		
Batch	Y	N
Help Screen Indexed to Manual	Y	N
Modify Help Screens	Y	N
Supports Explorer Style Menu	Y	N
Create User-Specific Menus	Y	N

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	-- 1 --	-- 2 --
User Specific Menu Includes:		
Processes	Y	N
Standard Reports	Y	N
Pre Selected/Sorted Reports	Y	N
Off-Line User Defined Tasks	Y	N
Supports Workflow Based Menu Structure	Y	N
Access System via Portal	Y	N
Portal Includes:		
Accounting Applications	Y	N
Outside Applications	Y	N
Reports	Y	N
Automatically Refreshed Reports	Y	N
Performance Dashboard Indicators	Y	N
Performance Graphs	Y	N
Modify Data Entry Sequence	Y	N
Delete Fields Not Required	Y	N
Modify Field Names	Y	N
Daily Procedures List	Y	N
Data Entry Fields Default to the Last Entry	Y	N
Search Range of Account Numbers	Y	N
Prompts User to Verify Input:		
Each Line of Data	Y	N
Each Screen	Y	N
Supports Automatic Alert Triggers	Y	N
Mass Purge Inactive Accounts	Y	N
Supports Exception Management System:		
User Defined Target Values	Y	R
User Defined Dollar Trigger	Y	R
Automatic Notification of Named Individual	Y	N
E-mail Notification Only	Y	N
Web Based Exception Manager	Y	N

Reports

	-- 1 --	-- 2 --
Supports XBRL Reporting Standards	Y	N
Supports Data Warehousing	Y	N
Supports OLAP Data Cubes	Y	N
Report Queuing	Y	N
Report Scheduling	Y	N
Credit Terms Noted on Reports	Y	R
Third Party Report Writers Supported:		
FRx for Windows	Y	N
F9	Y	N
Supports Report Libraries	Y	N
Report Library Functions Include:		
Create Pre Selected/Sorted Reports	Y	N
Create User Defined Report Library	Y	N
Supports Web Based Reporting Portal:		
Create User Specific Portal	Y	N
Create Group Specific Portal	Y	N
Create Pre Selected/Sorted Reports	Y	N
Automatically Refresh Specified Reports	Y	N
Display Information Graphically	Y	N
Drill Down to Source Data	Y	N
Calculate/Display Business Metrics:		
User Defined Indicators	Y	N
Information Displayed on Single/Linked Screen	Y	N

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	-- 1 --	-- 2 --
Individual Employee Metrics	Y	N
Work Group Metrics	Y	N
Enterprise Metrics	Y	N
Display Individual and Group Data Simultaneously	Y	N
Automatically Refreshed	Y	N
Trend Line Display	Y	N
Business Metrics Delivery Options:		
Balanced Scorecards	Y	N
Dashboards	Y	N
Drill Down From Summary Data	Y	N
Displays Information Graphically	Y	R
Internet Posting	Y	N
Metrics Refreshed Automatically	Y	N
Design Format for:		
Check	Y	N
Check Stub	Y	N
Supports Forms Designer:		
Specify Portrait or Landscape	Y	N

VAR/Reseller Channel

Sales Organization:		
VAR/Reseller Channel Only	Y	N
Reseller Education Opportunities:		
Web-Based Training	Y	N
Internet Newsletter	Y	N
Internet Chat Rooms with Other Resellers	Y	N
Vendor Certified Add-On Program	Y	N
Internet Listing of Channel Members	Y	N
Vendor Supported Opportunity Management	Y	N
Reseller Can Profile Their Target Market	Y	N
Resellers Can Access/Download:		
Competitive Analysis	Y	N
Business Plan Templates	Y	N
Marketing Campaign Templates	Y	N
PowerPoint Presentations	Y	N
Sales Scripts	Y	N
Sample Letters	Y	N

Industry Specific Modules

Government, Local	Y	N
Legal	Y	N
Manufacturing: Make-to-Order (Job Shop)	Y	T
Manufacturing: Make-to-Stock	Y	T
Metals: Fabrication	Y	N