

# 80232—Sales Order Processing in



This Microsoft Dynamics GP Sales Order Processing training class explores the processes required to enter and ship sales orders. This course shows you how to easily manage the life-cycle of your customers' orders, from the initial quote to the shipment documentation and final invoicing. This course also examines how to perform additional sales functions, such as setting up process holds for quality assurance and linking order documents to purchase orders.

## **Audience:**

Sales Order Processing is recommended for anyone who plans to implement, use, maintain, consult, or support Microsoft Dynamics GP. The training material is targeted toward administrators, office managers, CEOs, and consultants who need to understand the technical aspects of Sales Order Processing and gain foundational knowledge of the application functionality.

## **Event Goals:**

- Learn to define module setup options in Dynamics GP 2013 that allow you to customize the system to satisfy your organization's unique requirements
- Learn to create Quotes, Sales Orders, Back Orders, Invoices, and Returns
- Learn to link sales orders to purchase orders
- Learn to allocate and fulfill item quantities automatically and manually
- Learn to Execute comprehensive reports and use inquiry screens to obtain information that can be used to analyze and improve business processes
- Learn how the Sales Order Processing module interacts with the Inventory Control and Purchase Order Processing modules in Dynamics GP 2013

## **Event Prerequisites:**

*Experience in the following areas is required*

- General knowledge of Microsoft Windows
- Knowledge of basic navigation functions in Microsoft Dynamics GP
- Completed Microsoft Dynamics GP General Ledger and Receivables Management training

**Number of Days:** 1

**Accepted Payment Methods:** Check, Visa, MasterCard, American Express

**Prices:** Classroom—\$495, Online—\$450